

Message Text

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PAGE 01 KABUL 02529 040423Z
ACTION NEA-10

INFO OCT-01 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00
DOTE-00 EB-08 INR-10 NSAE-00 FAA-00 L-03 XMB-02
OMB-01 TRSE-00 /037 W
-----095013 042107Z /64
R 040326Z APR 78
FM AMEMBASSY KABUL
TO SECSTATE WASHDC 7239

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FOR NEA DEPUTY ASSISTANT SECRETARY DUBS FROM AMBASSADOR

E.O. 11652: N/A
TAGS: EFIN, EAIR, AF
SUBJECT: ARIANA AFGHAN AIRLINES PLANS TO BUY WIDE BODY JET AIRCRAFT

1. BILL WALLACE, EXECUTIVE VICE PRESIDENT OF ARIANA, HAS FURNISHED ME A COPY OF HIS MARCH 27 LETTER TO CLAYTON NORRIS, VICE PRESIDENT OF EXIM BANK FOR THIS AREA, IN WHICH HE NOTIFIED NORRIS OF ARIANA'S INTENTIONS TO PURCHASE A WIDE BODY JET FROM A U.S. MANUFACTURER. WALLACE ASKS FOR A PRELIMINARY COMMITMENT FROM EXIM FOR SUPPORT OF THE TRANSACTION, WHICH WILL RUN APPROXIMATELY \$50 MILLION, ACCORDING TO WALLACE. THIS WILL BE AN IMPORTANT SALE OF U.S. PRODUCTS IN ITSELF, BUT, PERHAPS MORE IMPORTANTLY, ADDITIONAL DOWN-STREAM PURCHASES FROM THE SAME MANUFACTURER ARE LIKELY AS ARIANA UPGRADES ITS FLEET.

2. GIVEN EXIM'S RETICENCE ABOUT ACTIVITY IN AFGHANISTAN OVER THE PAST FEW YEARS, I FEEL IT IMPORTANT THAT WE WEIGH- IN WITH NORRIS TO URGE THAT FAVORABLE CONSIDERATION BE GIVEN TO THIS TRANSACTION. AS YOU KNOW FROM OUR PAST REPORTING, WE FEEL AFGHANISTAN IS NOT RPT NOT A MARGINAL CREDIT RISK; IN FACT, ITS PRESENT FINANCIAL POSITION

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IS ONE MOST DEVELOPING COUNTRIES--AND NOT A FEW OF THE DEVELOPED-- WOULD ENVY. I RECOMMEND THAT YOU OR JAN COON CONTACT NORRIS, OR PRESIDENT MOORE, AND LEND OUR SUPPORT FOR WALLACE'S REQUEST. (DECLASSIFY 12-31-78)
ELIOT

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROCUREMENT, CIVIL AVIATION, JET AIRCRAFT
Control Number: n/a
Copy: SINGLE
Draft Date: 04 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978KABUL02529
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780145-0956
Format: TEL
From: KABUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780496/aaaaddjv.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a5b409b7-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3084379
Secure: OPEN
Status: NATIVE
Subject: ARIANA AFGHAN AIRLINES PLANS TO BUY WIDE BODY JET AIRCRAFT
TAGS: EFIN, EAIR, AF, ARIANA AFGHAN AIRLINES
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/a5b409b7-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014